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I discrepancy between this translated document and the original Japanese document, the latter shall prevail.

## Summary of Consolidated Financial Results for the Three Months Ended June 30, 2019 <br> (Based on Japanese GAAP)

July 25, 2019
Company name: Aica Kogyo Company, Limited
Stock exchange listing: Tokyo, Nagoya
Stock code: 4206 URL http://www.aica.co.jp
$\begin{array}{ll}\text { Representative: } & \text { President } \\ \text { Inquiries: } & \text { General Manager,Financial Management }\end{array}$
Inquiries:
Department

Scheduled date to file Quarterly Securities Report:
Yuji Ono
Yousuke Mori
TEL 052-533-3135

Scheduled date to commence dividend payments:
Preparation of supplementary material on quarterly financial results:
August 5, 2019

Holding of quarterly financial results meeting:

Yes
No
(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the three months ended June 30, 2019 (from April 1, 2019 to June 30, 2019)
(1) Consolidated operating results (cumulative)
Percentages indicate year-on-year changes

|  | Net sales |  | Operating profit |  | Ordinary profit |  | Profit attributable to owners of parent |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% |
| Three months ended June 30, 2019 | 43,558 | 2.0 | 4,405 | 1.1 | 4,608 | 0.8 | 2,781 | 5.2 |
| Three months ended June 30, 2018 | 42,703 | 16.6 | 4,358 | 8.8 | 4,570 | 8.7 | 2,643 | 9.7 |


|  | Earnings per share | Diluted earnings per share |
| :--- | ---: | ---: |
|  | Yen | Yen |
| Three months ended June 30, 2019 | 42.60 | 42.59 |
| Three months ended June 30, 2018 | 40.49 | 40.47 |

(2) Consolidated financial position

|  | Total assets | Net assets | Equity ratio |
| :--- | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | $\%$ |
| As of June 30, 2019 | 189,814 | 135,255 | 66.0 |
| As of March 31, 2019 | 191,025 | 136,116 | 66.2 |

2. Cash dividends

|  | Annual dividends per share |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Fiscal year-end | Total |
|  | Yen | Yen | Yen | Yen | Yen |
| Year ended March 31, 2019 | - | 47.00 |  | - | 56.00 |
| Year ending March 31, 2020 | - |  |  | 103.00 |  |
| Year ending March 31, 2020 (Forecast) |  |  |  |  |  |

3. Forecast of consolidated financial results for the year ending March 31, 2020 (from April 1, 2019 to March 31, 2020)

Percentages indicate year-on-year changes

|  | Net sales |  | Operating profit |  | Ordinary profit |  | Profit attributable to <br> owners of parent |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Earnings per share |  |  |  |  |  |  |  |
| Six months ending | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ |
| September 30, 2019 | 95,200 | 4.8 | 10,300 | 6.5 | 10,500 | 3.9 | 6,400 | 5.9 |
| Full year | 200,000 | 4.5 | 21,800 | 4.6 | 22,000 | 3.5 | 13,800 | 3.6 |

## 4. Notes

(1) Changes in significant subsidiaries during the three months ended June 30, 2019 (changes in specified subsidiaries resulting in the change in scope of consolidation):
(2) Application of special accounting methods for preparing quarterly consolidated financial statements:
(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
Changes in accounting policies due to other reasons: No
Changes in accounting estimates: No
Restatement of prior period financial statements: No
(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

| As of June 30, 2019 | $67,590,664$ shares | As of March 31,2019 | $67,590,664$ shares |
| :--- | ---: | :--- | :--- |

Number of treasury shares at the end of the period

| As of June 30, 2019 | $2,296,298$ shares | As of March 31, 2019 | 2,296,226 shares |
| :--- | :--- | :--- | :--- |

Average number of shares during the period (cumulative from the beginning of the fiscal year)

| Three months ended June 30, 2019 | $65,294,414$ shares | Three months ended June 30, 2018 | 65,285,532 shares |
| :--- | :--- | :--- | :--- | :--- |

Quarterly consolidated financial statements

## Consolidated balance sheets

|  | (Millions of yen) |  |
| :---: | :---: | :---: |
|  | As of March 31, 2019 | As of June 30, 2019 |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 45,587 | 43,066 |
| Notes and accounts receivable - trade | 60,309 | 58,409 |
| Merchandise and finished goods | 9,791 | 10,811 |
| Work in process | 1,004 | 1,165 |
| Raw materials and supplies | 7,446 | 7,324 |
| Other | 6,162 | 6,753 |
| Allowance for doubtful accounts | (413) | (462) |
| Total current assets | 129,888 | 127,068 |
| Non-current assets |  |  |
| Property, plant and equipment | 40,949 | 42,394 |
| Intangible assets |  |  |
| Goodwill | 319 | 949 |
| Other | 2,784 | 3,041 |
| Total intangible assets | 3,104 | 3,990 |
| Investments and other assets |  |  |
| Other | 17,095 | 16,372 |
| Allowance for doubtful accounts | (12) | (12) |
| Total investments and other assets | 17,082 | 16,360 |
| Total non-current assets | 61,136 | 62,745 |
| Total assets | 191,025 | 189,814 |
| Liabilities |  |  |
| Current liabilities |  |  |
| Notes and accounts payable - trade | 26,332 | 25,531 |
| Electronically recorded obligations - operating | 6,188 | 6,017 |
| Short-term borrowings | 4,556 | 4,778 |
| Income taxes payable | 2,694 | 1,488 |
| Provision for bonuses | 1,833 | 2,396 |
| Other | 6,648 | 7,300 |
| Total current liabilities | 48,254 | 47,512 |
| Non-current liabilities |  |  |
| Long-term borrowings | 432 | 448 |
| Retirement benefit liability | 1,296 | 1,412 |
| Other | 4,925 | 5,185 |
| Total non-current liabilities | 6,655 | 7,046 |
| Total liabilities | 54,909 | 54,559 |


|  |  |  |
| :--- | ---: | ---: |
| (Millions of yen) |  |  |
| Net assets | As of March 31, 2019 | As of June 30, 2019 |
| Shareholders' equity |  |  |
| Share capital | 9,891 | 9,891 |
| Capital surplus | 13,279 | 13,280 |
| Retained earnings | 100,739 | 99,865 |
| Treasury shares | $(2,007)$ | $(2,007)$ |
| Total shareholders' equity | 121,904 | 121,030 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 4,307 | 3,849 |
| Deferred gains or losses on hedges | $(5)$ | $(6)$ |
| Foreign currency translation adjustment | 60 | 352 |
| Remeasurements of defined benefit plans | 199 | 122 |
| Total accumulated other comprehensive income | 4,562 | 4,318 |
| Share acquisition rights | 27 | 27 |
| Non-controlling interests | 9,622 | 9,879 |
| Total net assets | 136,116 | 135,255 |
| Total liabilities and net assets | 191,025 | 189,814 |

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)
Consolidated statements of income (cumulative)

|  | (Millions of yen) |  |
| :---: | :---: | :---: |
|  | Three months ended June 30, 2018 | Three months ended June 30, 2019 |
| Net sales | 42,703 | 43,558 |
| Cost of sales | 31,507 | 32,097 |
| Gross profit | 11,195 | 11,460 |
| Selling, general and administrative expenses | 6,837 | 7,055 |
| Operating profit | 4,358 | 4,405 |
| Non-operating income |  |  |
| Interest income | 45 | 47 |
| Dividend income | 165 | 161 |
| Other | 198 | 191 |
| Total non-operating income | 409 | 400 |
| Non-operating expenses |  |  |
| Interest expenses | 29 | 28 |
| Sales discounts | 38 | 39 |
| Other | 128 | 128 |
| Total non-operating expenses | 196 | 196 |
| Ordinary profit | 4,570 | 4,608 |
| Extraordinary losses |  |  |
| Loss on disaster | - | 18 |
| Total extraordinary losses | - | 18 |
| Profit before income taxes | 4,570 | 4,590 |
| Income taxes - current | 1,530 | 1,473 |
| Income taxes - deferred | 122 | (37) |
| Total income taxes | 1,652 | 1,435 |
| Profit | 2,918 | 3,154 |
| Profit attributable to non-controlling interests | 274 | 373 |
| Profit attributable to owners of parent | 2,643 | 2,781 |

Consolidated statements of comprehensive income (cumulative)

|  | (Millions of yen) |  |
| :---: | :---: | :---: |
|  | Three months ended June 30, 2018 | Three months ended June 30, 2019 |
| Profit | 2,918 | 3,154 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 124 | (457) |
| Deferred gains or losses on hedges | 0 | (0) |
| Foreign currency translation adjustment | $(1,658)$ | 363 |
| Remeasurements of defined benefit plans, net of tax | 0 | (77) |
| Share of other comprehensive income of entities accounted for using equity method | (2) | 5 |
| Total other comprehensive income | $(1,535)$ | (167) |
| Comprehensive income | 1,382 | 2,987 |
| Comprehensive income attributable to |  |  |
| Comprehensive income attributable to owners of parent | 1,572 | 2,537 |
| Comprehensive income attributable to non-controlling interests | (189) | 450 |

Support Data for the Summary of Consolidated Financial Results for the Three Months Ended June 30, 2019

## Challenge \& Creation

July 25, 2019
AICA KOGYO CO., LTD

1. Summary of consolidated financial results for the Three Months Ended June 30, 2019
[Millions of yen]

|  | FY Mar/2019 Q1 |  | FY Mar/2020 Q1 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Results | Profit margin | Results | Profit margin | $\begin{aligned} & \text { Growth } \\ & \text { Rate } \end{aligned}$ |
| Net Sales | 42,703 |  | 43,558 |  | 2.0\% |
| Operating Profit | 4,358 | 10.2\% | 4,405 | 10.1\% | 1.1\% |
| Ordinary Profit | 4,570 | 10.7\% | 4,608 | 10.6\% | 0.8\% |
| Profit attributable to owners of the parent | 2,643 | 6.2\% | 2,781 | 6.4\% | 5.2\% |
|  |  |  |  |  | [Yen] |
| Profit per share | 40.49 | - | 42.6 | - | 5.2\% |

Net Sales•Operating Profit $\cdot$ Ordinary Profit : Increased 10 consecutive accounting year
Profit for the period $\%$ : Increased 4 consecutive accounting year

Net Sales
Operating Profit •Ordinary Profit Profit for the period ${ }^{*}$
: Reached a record high for the 7th year in a row.
: Reached a record high for the 8 th year in a row.
: Reached a record high
$※$ Profit attributable to owners of the parent
[Millions of yen]

|  | Net Sales |  |  | Operating Profit |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { FY } \\ \text { Mar/2019 } \\ \text { Q1 } \end{gathered}$ | $\begin{gathered} \text { FY } \\ \text { Mar/2020 } \\ \text { Q1 } \end{gathered}$ | Difference | $\begin{gathered} \text { FY } \\ \text { Mar/2019 } \\ \text { Q1 } \end{gathered}$ | $\begin{gathered} \text { FY } \\ \text { Mar/2020 } \\ \text { Q1 } \end{gathered}$ | Difference |  |
| Chemical Products | 24,446 | 25,048 | 601 | 1,696 | 1,856 | 160 | Amount |
|  |  |  |  | 6.9\% | 7.4\% | 0.5\% | Profit margin |
| Construction Materials | 18,256 | 18,509 | 253 | 3,269 | 3,249 | -19 | Amount |
|  |  |  |  | 17.9\% | 17.6\% | A 0.3\% | Profit margin |
| ( Non-allocation operating expenses $\rightarrow$ ) |  |  |  | - 607 | - 700 | - 92 | Amount |
| TOTAL | 42,703 | 43,558 | 854 | 4,358 | 4,405 | 47 | Amount |
|  |  |  |  | 10.2\% | 10.1\% | A 0.1\% | Profit margin |

## 3. Chemical Products Segment : Sales Breakdown by Product

[Billions of yen]

|  | FY Mar/2019 |  | FY Mar/2020 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Full Year | Q1 | Growth Rate | Full Year Forecast | Achievement Rate |
| Adhesive | 13.98 | 65.92 | 15.60 | 11.6\% | 70.00 | 22.3\% |
| $\mathrm{AAP}^{(*)}$ | 10.76 | 52.11 | 12.43 | 15.5\% | 56.00 | 22.2\% |
| Construction Resin | 2.18 | 9.58 | 2.18 | $0.1 \%$ | 9.75 | 22.4\% |
| Speciality \& Performcance materials | 5.63 | 23.16 | 4.77 | A 15.3\% | 24.10 | 19.8\% |
| Others | 2.64 | 10.39 | 2.48 | 土 $6.1 \%$ | 10.85 | 22.9\% |
| Total | 24.44 | 109.06 | 25.04 | 2.5\% | 114.70 | 21.8\% |

(*)AAP: AICA Asia Pacific Holding Pte. Ltd. (Singapore)

## 4. Construction Materials Segment : Sales Breakdown by Product

[Billions of yen]

|  | FY Mar/2019 |  | FY Mar/2020 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Full Year | Q1 | Growth Rate | Full Year Forecast | Achievement $\qquad$ |
| Melamine Decorative Laminated Sheets | 3.95 | 17.34 | 3.94 | - $0.1 \%$ | 19.20 | 20.6\% |
| Decorative Poly ester <br> Boards, Decorative Films | 3.03 | 13.73 | 2.89 | 土 4.5\% | 13.65 | 21.2\% |
| Melamine Noncombustible Decorative Panel "Cerarl" | 4.20 | 19.70 | 4.48 | 6.7\% | 20.10 | 22.3\% |
| Nonconbustible Decorative Panel (Except "Cerarl" ) | 2.27 | 9.74 | 2.19 | A 3.2\% | 10.00 | 22.0\% |
| Counterstops, Postforming products | 3.53 | 16.35 | 3.74 | 6.0\% | 17.00 | 22.0\% |
| Fittings, Interior Housing Materials | 1.27 | 5.41 | 1.24 | - $2.3 \%$ | 5.35 | 23.2\% |
| TOTAL | 18.25 | 82.30 | 18.50 | 1.4\% | 85.30 | $21.7 \%$ |

## $\varepsilon$ <br> C\&C2000 <br> Challenge \& Creation

The matters such as current plan, prospect, strategy, or conviction which indicated in this report but not historical fact are only the expectation of the future achievement, and there are the risks or unexpected factors.
This information has made based on the judgment of the manager of Aica Kogyo Co., Ltd. using current available information. The actual result can be difference from the current prospect because of various important elements, so please avoid depending on fully to only this prospect.
This document is not a thing for investment inducement. We request that the decision about the investment will be performed by the judgment of each user.

