# Support Data for the Summary of Consolidated Financial Results for the Year Ended March 31, 2021 

## Challenge \& Creation

April 30, 2021

## 1. Summary of consolidated financial results for the year ended March 31, 2021

[Millions of yen]

|  | FY Mar/2020 |  | FY Mar/2021 |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Results | Profit <br> margin | Budget | Results | Profit <br> margin | Growth <br> Rate | Achievement <br> Rate |
| Net Sales | $\mathbf{1 9 1 , 5 0 1}$ |  | $\mathbf{1 7 4 , 5 0 0}$ | $\mathbf{1 7 4 , 6 2 8}$ | $\boldsymbol{-}$ | $\mathbf{\Delta 8 . 8 \%}$ | $\mathbf{1 0 0 . 1 \%}$ |
| Operating Profit | $\mathbf{2 0 , 8 5 0}$ | $\mathbf{1 0 . 9 \%}$ | $\mathbf{1 6 , 5 0 0}$ | $\mathbf{1 7 , 9 9 1}$ | $\mathbf{1 0 . 3 \%}$ | $\mathbf{\Delta 1 3 . 7 \%}$ | $\mathbf{1 0 9 . 0 \%}$ |
| Ordinary Profit | $\mathbf{2 1 , 3 3 3}$ | $\mathbf{1 1 . 1 \%}$ | $\mathbf{1 7 , 0 0 0}$ | $\mathbf{1 8 , 4 3 8}$ | $\mathbf{1 0 . 6 \%}$ | $\mathbf{\Delta 1 3 . 6 \%}$ | $\mathbf{1 0 8 . 5 \%}$ |
| Net Income * | $\mathbf{1 2 , 7 3 2}$ | $\mathbf{6 . 6 \%}$ | $\mathbf{1 0 , 0 0 0}$ | $\mathbf{1 0 , 7 5 9}$ | $\mathbf{6 . 2 \%}$ | $\mathbf{\Delta 1 5 . 5 \%}$ | $\mathbf{1 0 7 . 6 \%}$ |

* Profit attributable to owners of parent
[Unit per share: Yen]

| ROE | $\mathbf{9 . 9 \%}$ | - | $\mathbf{7 . 6 \%}$ | $\mathbf{8 . 1 \%}$ | - | - | $\mathbf{1 0 6 . 6 \%}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Earnings per share | $\mathbf{1 9 5 . 0 1}$ | - | 153.15 | 164.79 | - | - | $107.6 \%$ |
| Net assets per share | $\mathbf{1 , 9 9 4 . 0 3}$ | - | $2,025.87$ | $2,064.24$ | - | - | $\mathbf{1 0 1 . 9 \%}$ |


※ Profit attributable to owners of parent.
[Millions of yen]

|  | Net Sales |  |  | Operating Profit |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { FY } \\ \text { Mar/2020 } \end{gathered}$ | $\begin{gathered} \text { FY } \\ \text { Mar/2021 } \end{gathered}$ | Difference | $\begin{gathered} \text { FY } \\ \text { Mar/2020 } \end{gathered}$ | $\begin{gathered} \text { FY } \\ \text { Mar/2021 } \end{gathered}$ | Difference |  |
| ChemicalProducts | 103,945 | 90,446 | © 13,499 | 8,123 | 7,109 | - 1,014 | Amount |
|  |  |  |  | 7.8\% | 7.9\% | 0.0\% | Profit margin |
| Construction | 87,555 | 84,182 | © 3,373 | 15,874 | 13,751 | © $\mathbf{2 , 1 2 3}$ | Amount |
|  |  |  |  | 18.1\% | 16.3\% | - 1.8\% | Profit margin |
| (Non-allocation operating expenses $\rightarrow$ ) |  |  |  | © 3,147 | - 2,869 | 278 | Amount |
| TOTAL | 191,501 | 174,628 | © 16,873 | 20,850 | 17,991 | $\triangle \mathbf{2 , 8 5 9}$ | Amount |
|  |  |  |  | 10.9\% | 10.3\% | - 0.6\% | Profit margin |


|  | $\begin{gathered} \text { FY Mar/2021 } \\ \text { (Results) } \end{gathered}$ |  | $\begin{gathered} \text { FY Mar/2022 } \\ \text { (Budget) } \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1-Q2 | Q1-Q4 | Q1-Q2 | Growth rate (Difference) | Q1-Q4 | Growth rate (Difference) |
| Net Sales | 77,927 | 174,628 | 93,500 | 20.0\% | 200,000 | 14.5\% |
| Chemical Products | 41,212 | 90,446 | 47,700 | 15.7\% | 102,000 | 12.8\% |
| Construction Materials | 36,714 | 84,182 | 45,800 | 24.7\% | 98,000 | 16.4\% |
| Operating Profit | 6,077 | 17,991 | 9,000 | 48.1\% | 21,000 | 16.7\% |
| Profit Margin | 7.8\% | 10.3\% | 9.6\% | 1.8\% | 10.5\% | 0.2\% |
| Ordinary Profit | 6,521 | 18,438 | 9,300 | 42.6\% | 21,400 | 16.1\% |
| Profit Margin | 8.4\% | 10.6\% | 9.9\% | 1.6\% | 10.7\% | 0.1\% |
| Net Income* | 3,792 | 10,759 | 5,600 | 47.7\% | 13,000 | 20.8\% |
| Profit Margin | 4.9\% | 6.2\% | 6.0\% | 1.1\% | 6.5\% | 0.3\% |

(*) Profit attributable to owners of parent

# Change \& Grow 2400 

[Billions of yen]

|  | the last plan |
| :--- | ---: |
|  | FY Mar/2021 <br> (Results) |
| ROE | $8.1 \%$ |
|  <br> Performance materials Sales* | 81.2 |
| AS Peoducts Sales* | 15.5 |
| Ordinary Profit | 18.4 |
| Net sales | 174.6 |


| 1st year | 3rd year |
| ---: | :---: |
| FY Mar/2022 <br> (Budget) | FY Mar/2024 <br> (Budget) |
| $9.4 \%$ | Aim for 10\% |
| 95.0 | 115.0 |
| 17.5 | 21.0 |
| 21.4 | 24.0 |
| 200.0 | 240.0 |

[^0]
## 6. Dividends per share

year-end dividends per share
$\square$ interim dividends per share
Increase for 12th, and no decrease for 23th in dividends per share consecutive period by FY Mar/2021.*
Plan to increase in dividends per share period in FY Mar/2022.

(*) Dividend per share for FY Mar/2021 is formally decide at the Annual General Meeting of Shareholders. Dividend per share for FY Mar/2022 is a forecast as of Apr/2021.

## 【Appendix】Chemical Products Segment : Sales Breakdown by Product AI모

[Billions of yen]

(*)AAP:AICA Asia Pacific Holding Pte. Ltd. (Singapore)

## 【 Appendix】Construction Materials Segment : Sales Breakdown by Product A/모

[Billions of yen]

|  | FY Mar/2020 | FY Mar/2021 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Results | Budget | Results | Achivement Rate | Growth Rate |
| Melamine Decorative Laminated Sheets (HPL) | 19.51 | 22.81 | 24.22 | 106.2\% | 24.1\% |
| Decorative Polyester Boards, Decorative Films, etc | 13.17 | 10.95 | 11.19 | 102.2\% | - 15.0\% |
| Melamine Noncombustible Decorative Panel "Cerarl" | 21.00 | 19.66 | 19.19 | 97.6\% | - 8.6\% |
| Nonconbustible Decorative Panel (Except "Cerarl" ) | 11.53 | 8.94 | 8.23 | 92.1\% | - 28.6\% |
| Counterstops, Postforming products | 16.95 | 17.39 | 16.47 | $\mathbf{9 4 . 7 \%}$ | - 2.8\% |
| Fittings, Interior Housing Materials | 5.37 | 5.32 | 4.86 | 91.4\% | - 9.5\% |
| TOTAL | 87.55 | 85.10 | 84.18 | 98.9\% | - 3.8\% |

【Appendix】Construction Materials Segment : Sales Breakdown by Product $\mathbf{A} \boldsymbol{\square}$
[Billions of yen]


## Change \& Grow 2400 <br> 

The matters such as current plan, prospect, strategy, or conviction which indicated in this report but not historical fact are only the expectation of the future achievement, and there are the risks or unexpected factors.
This information has made based on the judgment of the manager of Aica Kogyo Co., Ltd. using current available information. The actual result can be difference from the current prospect because of various important elements, so please avoid depending on fully to only this prospect.
This document is not a thing for investment inducement. We request that the decision about the investment will be performed by the judgment of each user.


[^0]:    (*) Simple total sales before consolidation elimination

