## AICA

## Aica Kogyo Co., Ltd.

Support Data for the Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2022

## Change \& Grow 2400 <br> 

February 10, 2023
Stock code: 4206

## 1. Consolidated Financial Results

[JPY million]

|  | FY 2021 Q1-Q3 |  | FY 2022 Q1-Q3 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Results | Profit margin | Results | Profit margin | YoY |
| Net Sales | 152,771 | - | 180,818 | - | 18.4\% |
| Operating Profit | 14,212 | 9.3\% | 14,795 | 8.2\% | 4.1\% |
| Ordinary Profit | 15,264 | 10.0\% | 15,680 | 8.7\% | 2.7\% |
| Net Income* | 9,530 | 6.2\% | 9,722 | 5.4\% | 2.0\% |

[Unit per share: JPY]
145.95
$-\quad 152.01$
-
4.2\%

Net Sales : Reached a record high
Operating Profit, Ordinary Profit, Net Income ${ }^{*}$ : Growth from last year
*Profit attributable to owners of parent

## 2. Results by Segment

[JPY million]

|  | Net Sales |  |  | Operating Profit |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { FY } 2021 \\ \text { Q1-Q3 } \end{gathered}$ | $\begin{gathered} \text { FY } 2022 \\ \text { Q1-Q3 } \end{gathered}$ | YoY | $\begin{gathered} \text { FY } 2021 \\ \text { Q1-Q3 } \end{gathered}$ | $\begin{gathered} \text { FY } 2022 \\ \text { Q1-Q3 } \end{gathered}$ | YoY |  |
| Chemical <br> Products | 86,912 | 107,780 | 24.0\% | $\begin{aligned} & 5,412 \\ & 6.2 \% \end{aligned}$ | $\begin{aligned} & 5,612 \\ & 5.2 \% \end{aligned}$ | $3.7 \%$ - | Amount <br> Profit Margin |
|  <br> Building Materials | 65,859 | 73,037 | 10.9\% | $\begin{aligned} & 11,294 \\ & 17.1 \% \end{aligned}$ | $\begin{aligned} & 11,902 \\ & 16.3 \% \end{aligned}$ | 5.4\% | Amount <br> Profit Margin |
|  |  | (Adjustments) |  | © 2,494 | © 2,718 | 9.0\% | Amount |
| Total | 152,771 | 180,818 | 18.4\% | 14,212 | 14,795 | 4.1\% | Amount |
|  |  |  |  | 9.3\% | 8.2\% | - | Profit Margin |

## 3. Sales Breakdown for Chemical Products

[JPY billion]

|  | FY2021 |  | FY2022 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1-Q3 | Full Year | Q1-Q3 | YoY | Full Year Forecast | vs Fest. |
| Adhesives $\left(\mathbf{A A P} \mathbf{P}^{*}\right)$ | $\begin{gathered} 54.79 \\ (44.38) \end{gathered}$ | $\begin{array}{r} 78.56 \\ (64.32) \end{array}$ | $\begin{array}{r} 73.31 \\ (60.78) \end{array}$ | $\begin{gathered} 33.8 \% \\ (36.9 \%) \end{gathered}$ | $93.30$ <br> (77.44) | $\begin{array}{r} 78.6 \% \\ (78.5 \%) \end{array}$ |
| Construction Resin | 6.86 | 9.22 | 7.37 | 7.4\% | 9.72 | 75.8\% |
| Specialty \& Performance materials | 15.87 | 21.70 | 16.97 | 7.0\% | 23.69 | 71.7\% |
| Other Products | 9.38 | 12.83 | 10.12 | 7.8\% | 12.29 | 82.4\% |
| Total | 86.91 | 122.32 | 107.78 | 24.0\% | 139.00 | 77.5\% |

*AAP: AICA Asia Pacific Group

## 4. Sales Breakdown for Laminates \& Building Materials

[JPY billion]

|  | FY2021 |  | FY2022 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1-Q3 | Full Year | Q1-Q3 | YoY | Full Year Forecast | vs Fcst. |
| High Pressure Laminates (HPL) | 20.49 | 28.93 | 22.90 | 11.7\% | 31.41 | 72.9\% |
| Decorative Polyester Boards, Decorative Films | 8.19 | 11.45 | 8.99 | 9.8\% | 12.00 | 75.0\% |
| Melamine Noncombustible Decorative Panels "CERARL" | 14.85 | 20.91 | 15.87 | 6.8\% | 21.88 | 72.5\% |
| Noncombustible Decorative Panels (Except "CERARL") | 5.71 | 7.90 | 5.84 | 2.3\% | 8.10 | 72.1\% |
| Countertops, Postforming products | 13.21 | 18.21 | 15.75 | 19.2\% | 20.05 | 78.6\% |
| Fittings, Interior Housing Materials | 3.38 | 4.75 | 3.67 | 8.4\% | 4.56 | 80.6\% |
| Total | 65.86 | 92.19 | 73.03 | 10.9\% | 98.00 | 74.5\% |

## 【Appendix】 Overseas Sales by Segment

|  | $\begin{gathered} \text { FY2021 } \\ \text { Q1-Q3 Results } \end{gathered}$ |  | $\begin{gathered} \text { FY2022 } \\ \text { Q1-Q3 Results } \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales | Overseas Sales Ratio | Net Sales | YoY | Overseas Sales Ratio |
| Chemical Products | 62.59 | 72.0\% | 80.54 | 28.7\% | 74.7\% |
| Laminates \& Building Materials | 12.05 | 18.3\% | 13.71 | 13.8\% | 18.8\% |
| Total | 74.64 | 48.9\% | 94.26 | 26.3\% | 52.1\% |

$\underset{\substack{\text { Change } \\ \text { \& G Gow } \\ 2400}}{ }$

* "FY" in this material indicates the fiscal year ending March 31 of the succeeding year.

The matters such as current plan, prospect, strategy, or conviction which indicated in this report but not historical fact are only the expectation of the future achievement, and there are the risks or unexpected factors.
This information has made based on the judgment of the manager of Aica Kogyo Co., Ltd. using current available information. The actual result can be difference from the current prospect because of various important elements, so please avoid depending on fully to only this prospect.
This document is not a thing for investment inducement. We request that the decision about the investment will be performed by the judgment of each user.

