



AICA KOGYO CO., LTD.

Support Data for the Summary of Consolidated
Financial Results for
the Nine Months Ended December 31, 2021



January 27, 2022
Securities code : 4206



[Millions of yen]

| | FY 2020 Q1-Q3 | | FY 2021 Q1-Q3 | | |
|---|---------------|---------------|---------------|---------------|-------------|
| | Results | Profit margin | Results | Profit margin | Growth Rate |
| Net Sales | 124,399 | — | 152,771 | — | 22.8% |
| Operating Profit | 11,712 | 9.4% | 14,213 | 9.3% | 21.4% |
| Ordinary Profit | 12,177 | 9.8% | 15,266 | 10.0% | 25.4% |
| Profit attributable to owners of the parent | 7,117 | 5.7% | 9,519 | 6.2% | 33.7% |
| | | | | | [Yen] |
| Profit per share | 109.01 | — | 145.78 | — | 33.7% |

Net Sales : Hit the Highest Performance ever Recorded
Profits : Large Growth from FY 2020 Q1-Q3

2. Sales result at the Nine Months Ended December 31, 2021 and the breakdown by business segment

[Millions of yen]

| | Net Sales | | | Operating Profit | | | |
|-----------------------------------|------------------|------------------|----------------------------------|------------------|------------------|------------|---------------|
| | FY 2020 Q1-Q3 | FY 2021 Q1-Q3 | Difference | FY 2020 Q1-Q3 | FY 2021 Q1-Q3 | Difference | |
| Chemical Products | 65,213 | 86,912 | 21,698 | 4,945 | 5,413 | 468 | Amount |
| | | | | 7.6% | 6.2% | ▲1.4% | Profit margin |
| Construction Materials | 59,186 | 65,859 | 6,673 | 8,755 | 11,294 | 2,539 | Amount |
| | | | | 14.8% | 17.1% | 2.3% | Profit margin |
| | | | | ▲1,987 | ▲2,494 | ▲507 | Amount |
| | | | (Unallocated operating expenses) | | | | |
| TOTAL | 124,399 | 152,771 | 28,372 | 11,712 | 14,213 | 2,500 | Amount |
| | | | | 9.4% | 9.3% | ▲0.1% | Profit margin |

3. Chemical Products Segment : Sales Breakdown by Product



[Billions of yen]

| | FY2020 | | FY2021 | | | |
|--|----------------|----------------|----------------|----------------|--------------------|------------------|
| | Q1-Q3 | Full Year | Q1-Q3 | Growth Rate | Full Year Forecast | Achievement Rate |
| Adhesive | 39.50 | 54.32 | 54.79 | 38.7% | 69.89 | 78.4% |
| (AAP(*)) | (30.46) | (42.02) | (44.38) | (45.7%) | (56.04) | (79.2%) |
| Construction Resin | 6.35 | 8.63 | 6.86 | 8.0% | 9.26 | 74.1% |
| Specialty & Performance materials | 11.55 | 16.81 | 15.87 | 37.3% | 20.77 | 76.4% |
| Others | 7.79 | 10.67 | 9.38 | 20.4% | 10.06 | 93.2% |
| Total | 65.21 | 90.44 | 86.91 | 33.3% | 110.00 | 79.0% |

(*) AAP: AICA Asia Pacific Holding Pte. Ltd. (Singapore)

4. Construction Materials Segment : Sales Breakdown by Product



[Billions of yen]

| | FY2020 | | FY2021 | | | |
|--|--------------|--------------|--------------|--------------|--------------------|------------------|
| | Q1-Q3 | Full Year | Q1-Q3 | Growth Rate | Full Year Forecast | Achievement Rate |
| High Pressure Laminates (HPL) | 16.32 | 24.22 | 20.49 | 25.6% | 28.04 | 73.1% |
| Decorative Polyester Boards, Decorative Films | 7.58 | 11.19 | 8.19 | 8.0% | 11.75 | 69.7% |
| Melamine Noncombustible Decorative Panel "Cerarl" | 13.75 | 19.19 | 14.85 | 8.0% | 20.40 | 72.8% |
| Noncombustible Decorative Panel (Except "Cerarl") | 5.98 | 8.23 | 5.71 | ▲4.5% | 8.44 | 67.7% |
| Countertops, Postforming products | 12.05 | 16.47 | 13.21 | 9.6% | 17.42 | 75.8% |
| Fittings, Interior Housing Materials | 3.47 | 4.86 | 3.38 | ▲2.5% | 3.93 | 86.0% |
| TOTAL | 59.18 | 84.18 | 65.86 | 11.3% | 90.00 | 73.2% |

[Billions of yen]

| | FY2020 Q1-Q3 | | FY2021 Q1-Q3 | | |
|-------------------------------|--------------|----------------------|--------------|--------------|----------------------|
| | Results | Overseas Sales Ratio | Results | Growth Rate | Overseas Sales Ratio |
| Chemical Products | 43.46 | 66.7% | 62.59 | 44.0% | 72.0% |
| Construction Materials | 9.37 | 15.8% | 12.05 | 28.6% | 18.3% |
| TOTAL | 52.83 | 42.5% | 74.64 | 41.3% | 48.9% |

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The matters such as current plan, prospect, strategy, or conviction which indicated in this report but not historical fact are only the expectation of the future achievement, and there are the risks or unexpected factors.

This information has made based on the judgment of the manager of Aica Kogyo Co., Ltd. using current available information. The actual result can be difference from the current prospect because of various important elements, so please avoid depending on fully to only this prospect.

This document is not a thing for investment inducement. We request that the decision about the investment will be performed by the judgment of each user.